

— CAPABILITY STATEMENT / 2026

Sydney commercial electronic security *since 2003.*

Designed, installed, and maintained by the people you'll meet. Custom access control, video surveillance, and 24/7 monitoring from the techs who answer their phones.

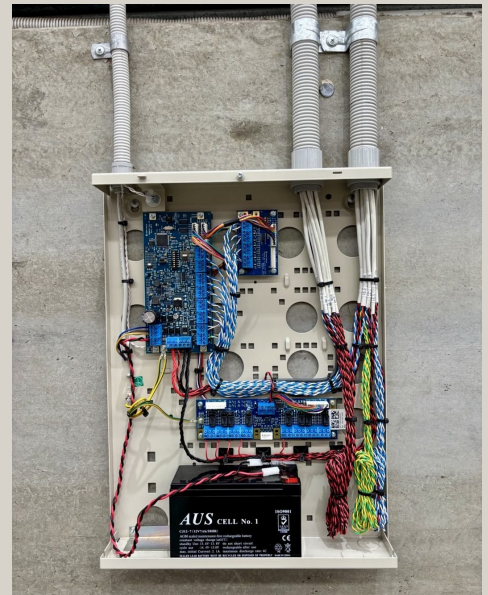


— WHO WE ARE

Trade-led, not *sales-led.*

Ktronics is a Sydney-based commercial electronic security specialist. Founded in 2003 by Karl Lamb, we design, install, and maintain integrated security systems for Australian businesses operating in critical infrastructure, pharmaceutical logistics, multi-site corporate networks, healthcare, education, and high-security commercial environments.

We don't run a separate sales team. The technicians who quote a job design it, install it, commission it, and maintain it. Most of our team have been with Ktronics for years, not months. Most of our oldest clients have been with us since 2003.



FROM THE FIELD

Custom-built access control panel, fitted on a Western Sydney install.



22+

YEARS PROTECTING SYDNEY BUSINESSES

90+

YEARS COMBINED TECHNICAL EXPERIENCE

20+

YEARS WITH OUR LONGEST CLIENTS

24/7

MONITORING & EMERGENCY RESPONSE AVAILABLE

Accreditations, licensing & service area

- / NSW Master Licence: **102039**
- / ASIAL Gold Member, Australian Security Industry Association Limited
- / Founded 2003 / Headquartered Brookvale, Sydney
- / **Service area:** Sydney-wide commercial. Major projects extend to Victoria & Western Australia.

— WHAT WE DO

Four pillars of commercial *security*.

**01 / ACCESS**

Access Control

Card, mobile, biometric, and cloud-managed access systems for single-door upgrades through to multi-site enterprise rollouts.

Platforms: Lenel OnGuard / Tecom
Challenger with Forcefield / Inner Range
Integriti

**02 / VIDEO**

Video Surveillance / CCTV

HD, 4K, thermal, and AI-enabled CCTV with evidence-grade footage, mobile alerts, and integrated analytics. Configurable retention to match insurance and compliance requirements.

Platforms: Avigilon / Genetec / Axis /
Hanwha

**03 / VISITORS**

Visitor Management

Touchscreen reception kiosks, photo badges, host notifications, and emergency evacuation rolls. Integrated with access control for time-window day passes.

Compliance: NQS / APP / WHS visitor-
register

**04 / SERVICE**

Maintenance & Monitoring

Scheduled service plans, 24/7 alarm monitoring from our own control room, verified human alarm response, remote diagnostics, and compliance reporting.







Note: Most of our oldest clients have been on a continuous service contract since the original install.



— WHO WE WORK WITH

Industry-specific *systems.*

Every install is custom-designed to the regulations, risks, and real-world workflows of your sector. We service commercial sites Sydney-wide; major projects also extend to Victoria and Western Australia.

<p> - 01</p> <h3>Warehouse & logistics</h3> <p>High-traffic access zones, perimeter CCTV, dock management, insurance-grade retention.</p>	<p> - 02</p> <h3>Strata & multi-tenant</h3> <p>Multi-resident access, common-area surveillance, intercom, audit trails for owners corp.</p>	<p> - 03</p> <h3>Childcare & schools</h3> <p>NQS-compliant entry control, visitor management, child-protection CCTV, lockdown response.</p>
<p> - 04</p> <h3>Medical & allied health</h3> <p>Restricted-area zoning, after-hours access, APP-compliant CCTV, duress and panic.</p>	<p> - 05</p> <h3>Corporate offices</h3> <p>Tenancy access, executive zones, HR-integrated credential provisioning, multi-site rollouts.</p>	<p> - 06</p> <h3>Retail & hospitality</h3> <p>Storefront protection, POS-tied CCTV, OLGR-compliant retention, multi-venue rollouts.</p>



TRACK RECORD

Two decades of *compliance-grade* work.

Our clients are private by definition. Below: the kind of work, the scale, and the longevity. Names withheld as standard security industry practice.

SINCE 2004**Critical infrastructure**

Preferred contractor to a NSW high-voltage electricity infrastructure operator. Integrated alarm, CCTV, access control, intercom, and electric-fence systems across multiple substations and underground cable tunnels. Direct interface to operator SCADA network.

SINCE 2003**Pharmaceutical / life sciences**

National multi-site access control and alarm system for a multinational pharmaceutical group. Includes a large-scale 2012 migration from analogue to IP-based CCTV using Avigilon Control Centre, still in active service today.

ONGOING**High-security data centre**

Top-tier integrated security for a co-located data centre, designed to industry compliance and documentation standards. Lenel OnGuard access control + Axis CCTV + ongoing audit and maintenance.

ONGOING**Pharmaceutical distribution centre**

Full-site integrated platform across 40 access-controlled doors and 200+ cameras for a multinational pharmaceutical distributor's Western Sydney facility. Compliance-grade install with 24/7 monitoring from our control room.

ONGOING**Beverage manufacturing**

Genetec CCTV with integrated Tecom and Forcefield access control for a global beverage producer's Australian sites. Unified operator console across multiple sites.

— WHAT WE STAND FOR

Four principles. *Every job.*

01 / CUSTOM-ENGINEERED**Custom-engineered, every site.**

No catalogue packages. We walk your site, map your operations, and design to the way your people actually work.

02 / ONE TEAM, WHOLE LIFECYCLE**One team, whole lifecycle.**

Design, install, commission, monitor, maintain, upgrade. Same techs across all of it. No hand-offs to a stranger six months in.

03 / BEST-IN-CLASS KIT**Best-in-class kit, not flashiest.**

We integrate Lenel, Genetec, Avigilon, Tecom, and Axis. We pick the platform that fits the job, not the one on the rep's commission ladder.

04 / DECADES, NOT DEALS**Decades, not deals.**

Our oldest clients have been with us since 2003. We'd rather have you for twenty years than win a one-off install.



THE KTRONICS TEAM / 2026

BROOKVALE, SYDNEY

— NEXT STEP

Walk the site with *us.*

If you're scoping a commercial security project in the next 24 months, the fastest way to a useful conversation is a 30-minute site walk. We don't quote from photos.

GENERAL ENQUIRIES & SERVICE

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24 / 7 · Monitored clients only

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3:00pm

WEB & LICENCE

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NSW Master Licence
102039



THE PEOPLE YOU'LL MEET

BROOKVALE WORKSHOP / SYDNEY